

WALLA WALLA REGIONAL AIRPORT 2018 ACCOMPLISHMENTS

- AIP #33 & #34: Selland Construction completed Phase 3 & 4 (Phases 1 & 2 completed in 2017) of the Taxiway Reconstruction Project. Total project cost was \$14 million. The FAA provided 91.88%. Funding sources:
 - 91.88% FAA = \$12,863,200
 - Port = \$836,800
 - WSDOT Aviation = \$300,000

- Entered into an agreement with Walla Walla County Public Works to chip-seal Douglas Avenue and C Street in the amount of \$30,000.

- Completed the re-siding of building located at 102 W. Aeronca for tenants Tamarack Cellars and Nelson Irrigation at a cost of \$68,000 with construction by KC Industries, Inc.

- Entered into contract with Klicker Enterprises in the amount of \$39,000 to crack seal and seal-coat the Airport Terminal Building parking lot.

- Airport Maintenance staff epoxy seal-coated approximately 100,000 square feet (2.3 acres) of South & North general aviation ramp including 10 concrete panel replacements at a cost of \$80,000.

- Walla Walla Regional Airport was selected by the Port of Seattle to participate in the P.O.S.'s Spotlight Advertising Program at Sea-Tac Airport for two quarters to market direct, commercial flights between Walla Walla and Seattle.

- Partnered with Port of Walla Walla and Visit Walla Walla to market "Fly Walla Walla" with digital advertising in the Bay Area and Los Angeles with an overall budget of \$55,000. Funding sources:
 - \$15,000 Airport
 - 25,000 Port of Walla Walla
 - \$15,000 Visit Walla Walla

- Partnered with Visit Walla Walla upon receipt of a Port of Seattle Marketing Grant to market "Fly Walla Walla" with digital advertising in Sacramento, Phoenix and Denver with an overall budget of \$19,000. Funding sources:
 - \$5,000 Airport
 - \$5,000 Visit Walla Walla
 - \$9,000 Port of Seattle

NEW LEASE AGREEMENTS

- Entered into a wine incubator lease agreement with Marc Leahy and Dillon Cellars.
- Entered into a wine incubator lease agreement with Michael Rasch and Golden Ridge Cellars.
- Entered into a wine incubator lease agreement with Fiona Mak and SMAK Wines.
- Renegotiated and entered into a 50-year lease agreement with the Walla Walla Gun Club for land on the west side of the Airport.
- Entered into a 5-year lease option with Pacific Power for building at 650 E. Douglas Avenue.
- Entered into a 5-year lease agreement with Five Star Cellars for an additional building at 860 C Street.
- Renewed a 4-year lease agreement with Blue Valley Custom for building at 350 C Street.
- Renewed a 4-year lease agreement with Tuctronics for building at 154 Grumman Ave.
- Renewed a 4-year lease agreement with Kwik-Kill for building at 1320 F Street.
- Renewed a 5-year lease agreement with Brushes N Brix for building at 350 D Street.
- Renewed a 4-year lease agreement with Five Star Cellars for building at 840 C Street.

TENANT COMMUNITY OUTREACH

- Airport hosts quarterly pilot meetings. Local pilots attend to stay connected with airport issues/projects and opportunity to meet with commissioners.
- Port Commissioners and staff toured many of our airport tenants' facilities and businesses to express our thank you for and interest.

OTHER ACCOMPLISHMENTS

- Airport successfully passed its annual FAA Part 139 inspection.
- Alaska Airlines served the airport with three (3) roundtrip flights per day five (5) days per week and record-breaking year with 49,663 Outbound passengers.
- Air Traffic Control Tower, open 6:00 AM – 6:30 PM daily, recorded 28,211 operations. An increase over 2017 operations.