WALLA WALLA REGIONAL AIRPORT 2019 ACCOMPLISHMENTS

- The Airport went out for Request for Qualifications (RFQ) to select a new airport engineer for aviation projects. Selected and entered into a Master Services Agreement with Mead & Hunt Engineering.
- Entered into a FAA AIP #35 Grant Agreement for Runway 02/20 Safety Area Study. Airport engineer Mead & Hunt will perform the study that is required by the FAA. The study will determine the deficiencies of the runway and to plan a long-term approach for maintenance and repair. Funding:
 - Total Project = \$193,525.00
 - o FAA (91.88%) = \$177,811.00
 - o Airport (8.12%) = \$15,714.00
- Entered into a FAA AIP #35 Grant Agreement for Runway 02/20 Pavement Maintenance which will include seal-coating and re-painting the runway. Airport engineer Mead & Hunt performed engineering and oversight of this project and Maxwell Asphalt was the lowest, responsive bidder to provide the construction which will be completed in 2020. Funding:
 - Total Project = \$483,319.00
 - o FAA (91.88%) = \$444,073.00
 - o Airport (8.12%) = \$39,245.00
- Entered into a FAA AIP #36 Grant Agreement for acquisition of snow removal equipment.
 Airport engineer Mead & Hunt performed engineering and oversight and M-B Companies,
 Inc. was the lowest, responsive bidder for acquisition of a multi-tasking vehicle with blade
 & broom which will be delivered in 2020. Funding sources:
 - Total Project = \$861,350.00
 - o FAA (91.88%) = \$791,408.00
 - o Airport (8.12%) = \$69.942.00
- Bid and awarded contract to R&Z Roofing for a project budget of \$18,200 to roof 700 C Street.
- Airport Maintenance staff & suppliers remodeled the airport terminal building restroom countertops and hardware at a cost of \$19,000.
- Entered into an agreement with Walla Walla County Public Works to chip-seal A Street and Lear Avenue in the amount of \$45,000.
- Bid and awarded contract to Paintmaster Services for a project budget of \$10,650 to paint Gorge Aviation FBO facility at 199 W. Fairchild Avenue.
- Bid and awarded contract to Sensus Meters and KC Industries for a total project budget of \$200,000 to purchase and install 107 Smart Read water meters for buildings.

- Bid and awarded contract to S&K Mountain Construction for a project budget of \$22,000 to purchase and install the second phase of windows for Walla Walla University barrel hangar at 190 W. Boeing Avenue.
- Bid and awarded contract to KC Industries for a project budget of \$77,000 to replace approximately 15 concrete panels on the South general aviation ramp and in front of barrel hangar at 199 W. Grumman.
- Bid and awarded contract to Dax Moreno Construction for a total project budget of \$12,000 to replace a portion of concrete walkways at the Airport Terminal Building loop road.
- Airport Maintenance staff replaced rollers on Shelter Hangar #6W doors at a cost of \$4,500.
- Entered into contract with Klicker Enterprises in the amount of \$30,000 to crack seal and seal-coat the Old Terminal parking lot, Grab On Grips parking lot and the maintenance yard.
- Airport Maintenance staff epoxy seal-coated approximately 43,000 square feet (1 acre) of South general aviation ramp at a cost of \$18,500.
- Purchased a new maintenance truck from Dayle Graves in the amount of \$55,000.
- Walla Walla Regional Airport was selected by the Port of Seattle to participate in the P.O.S.'s Spotlight Advertising Program at Sea-Tac Airport for one quarter to market direct, commercial flights between Walla Walla and Seattle.
- Partnered with Visit Walla Walla and Sojern upon receipt of a Port of Seattle Marketing Grant to market "Fly Walla Walla" with digital advertising that utilized a new technology called Fusion by Sojern. The Fly Walla Walla campaign targeted Sacramento, Phoenix and Denver with an overall budget of \$22,500. Funding sources:
 - \$7,500 Port of Seattle Grant
 - \$7,500 Visit Walla Walla
 - \$12,500 Sojern "value added" contribution

NEW LEASE AGREEMENTS

- Renegotiated and entered into a 5-year lease agreement with LifeFlight Networks for hangar at 160 W. Lear Avenue.
- Entered into an incubator lease with Kelsey Itameri of Ita Wines for building at 600 Piper Avenue.

- Entered into a 5-year lease agreement with Shot in the Dark Distillery for building at 1460
 F Street.
- Renewed a 5-year lease agreement with Walla Walla Distilling Company for building at 1105 C Street.
- Entered into a 15-year lease agreement with Gorge Aviation Services for FBO hangar at 199 W. Fairchild and a service agreement to provide aviation fuels.
- Entered into a 3-year lease agreement with Bontzu Cellars for building at 1480 F Street.
- Entered into a 2-year lease agreement with Needle & Thread Construction for building at 555 B Street.
- Renewed a 5-year lease agreement with Quirk Brewing for building at 425 B Street.
- Renewed a 5-year lease agreement with Frito-Lay for building at 275 E. Aeronca Street.

TENANT COMMUNITY OUTREACH

- Airport hosts quarterly pilot meetings. Local pilots attend to stay connected with airport issues/projects and opportunity to meet with commissioners.
- Port Commissioners and staff toured many of our airport tenants' facilities and businesses to express our thank you for and interest.

OTHER ACCOMPLISHMENTS

- Airport successfully passed its annual FAA Part 139 inspection.
- Alaska Airlines served the airport with three (3) roundtrip flights per day four (4) days per week.
- Air Traffic Control Tower, open 6:00 AM 6:30 PM daily, recorded 30,873 operations. An increase of 9% over 2018 operations.